

**WE ARE
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NORTHWOOD CONNECTION



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Nash and Nash "OTG"

Long before the phrase "adventure camping" was coined and being "off the grid" was trending, the Nash travel trailer was built to deliver that experience. The Nash has always been built to offer the most comfort no matter where or how long you want to camp. From the ground up with a custom Northwood Built offroad chassis, you can go more places in a Nash with the security of heavy-duty axles, shocks on all four wheels, larger tires and wheels offering higher ground clearance. The Nash brand also boasts standard features like true 4-season heated and enclosed holding tanks, a pre-wired designed generator compartment, large 10 gal water heater, receiver hitch on the back, standard 45 watt solar panel, front fiberglass cap, and an extensive list of other features. The popularity of the Nash has skyrocketed as consumers are appreciating the value of a well built and true 4-seasons trailer.

Nash has always stood for tough, rugged, 4-seasons and now with the optional OTG package (Off The Grid), Nash has stepped up to another level. The OTG package was designed to give owners the ability to camp longer, to get more remote, and to look cool doing it. The OTG package extends your camping trip by increasing your solar with an additional 170 watt panel to pair with the standard 45 watt panel, dual 10 gallon LP tanks, more storage with the Safari Tuff LP rack, and a power saver a/c. OTG allows you to get more remote with off road knobby tires, E-Z Flex equalizer with KYB shocks, and a custom LED exterior lighting package to light up those remote locations. Just one look at the Nash OTG and you know it is meant for adventure. Exterior OTG graphics set off with red highlights, custom OTG rims, and even custom OTG badging in the interior. Nash OTG; go longer, go further, and look cooler!

Whether you decide to buy a Nash or a Nash OTG, you can rest assured that you will get the best built, best equipped, and true 4-seasons trailer that money can buy. Nash trailers are proudly built in La Grande, OR by Northwood Mfg. – submitted by your Northwood Sales Team



Northwood Mfg and the Solar Revolution

Solar power allows our customers the ability to stay in areas away from camp grounds and maintain their 12-volt systems (keeping batteries charged) without the use of shore power or a generator. We have designed all of our floor plans to include all of the needed solar components as an environmentally friendly option.

Technology in this area has seen many changes over the years and Zamp Solar has been our exclusive brand when it comes to RV solar charging. In the beginning, units were produced using "Solar Ready" as a standard feature, which meant wires were routed through the coach in order to easily add solar panels and a controller to the system when needed. Units could be produced with the solar panels already mounted on the roof if the dealer/customer so desired. As the concept of solar charging has grown we've added a standard 45 watt panel and 30 amp controller to every unit.

Truck campers use ten gauge wire that's laminated into the ceiling structure, travel trailers and 5th wheels have eight gauge wire installed. From our factory Campers can have a total of 385 watts, the travel trailers and 5th wheels can handle up to 510 watts which tops out the 30 amp controller. Each Northwood model has a double port roof cap to make adding panels an easy task. We also install a side wall solar port that runs directly to your batteries. When adding a portable panel it is required to have an integrated controller to ensure the batteries are not overcharged. The portable panel can allow your trailer, camper or 5th wheel to be parked in the shade and the panel can be placed where the sun can hit it to continue to charge your batteries. The Zamp 30 amp controller can be set to properly charge standard batteries or lithium ion. Many RV enthusiasts rely on solar charging when off the beaten path as an easy and safe means of battery management.

This is just the beginning in this field, there are many exciting variables available these days. Whether the customer chooses to travel from park to park, stay in a full time spot or be adventurous and head off the grid, they can rest assured that our Northwood products will meet their needs.

Submitted by Rob Miller – DSM/Sales Administrator

Sales Staff Spotlight



Dave Nelson, Bish's RV – Idaho Falls, ID

Dave started in RV sales in February of 2000. One of Dave's first sales was a new 27-5L. So far this year the Idaho Falls location has sold 33 new Northwood products of which Dave has sold 15.

Dave bought his first Arctic Fox, a new 25R, in 2003. He has owned 6 Arctic Foxes so far and currently owns a 2021 27-5L.

Dave and his wife enjoy camping and RV travel, power sports, fly fishing, fly tying, and dutch oven cooking.



Northwood Employee Spotlight



Aubree R. started working at Northwood in 2016 in Line 1 Cabinet Shop. After four years building cabinets she moved to electrical pre-wire where she wired and prepped each RV. She now works building walls which has been her favorite position at Northwood. She was nominated as a highlighted employee because of her great attitude and work ethic. No matter what day it is or what she's doing, she's always in a great mood and an awesome person to be around. Her favorite part of the job is using a wide variety of tools because she's a very handy person and even builds things for her house in her spare time! When she isn't at work she enjoys camping, hunting and shooting with her husband and two black Labradors. They also enjoy picking mushrooms in the spring, which happens to be her favorite food, morel mushrooms in particular. Her favorite sport is softball, which she played throughout her childhood, high school, and even played in College. One of her biggest goals in life is to someday become a helicopter pilot, and her goal at Northwood is to become a Utility, the Swiss-army knife of production employees.



Juvenal L. started working at Northwood in 2002 in the roofing department where he constructed the roof and then assembled it onto the RV. After two years he moved to pre-wire and top wire, where he worked for 12 years. He then moved into the mill where he helped cut and prep all lumber used in production. After 4 years in the mill he moved to PDI; The Pre Delivery Inspection department, where he currently works. This has been his favorite position while working at Northwood because he gets to fix/test everything on the RV. His biggest skills gained while working at Northwood are all the different tools that he has gained experience with and the ability to diagnose issues on an RV. Juvenal, AKA Juvie, is 55 years old and has 4 kids and 6 grand children. He has lived in numerous places including Northern Mexico, California, Arizona, and now currently resides in Oregon. He's a family man and has followed his family and friends as they have moved state-to-state following jobs, but doesn't see himself ever moving from Oregon because of the beauty and vast opportunities to enjoy nature. In his spare time he enjoys fishing and hunting because he gets to spend time in the Mountains of Oregon with his children and grandchildren, but doesn't enjoy the winter months because they're too cold. When talking to his coworkers they say that he is a great coworker because of his personality, jokes, and willingness to help whenever needed.



Northwood Employee Spotlight



Mason R. started working at Northwood in 2013 in the electrical department where he wired the door side and road side of the RV. After 3 years in electrical he was promoted to a utility because of his versatility and reliability for doing his job and rarely missing a day of work. This is what led to his promotion as Lead of Shipping, where he currently works and has been his favorite position. When units come offline incomplete missing parts, he's responsible for installing the parts once the parts arrive. When he isn't installing missing parts, he fills in for people who are sick or on vacation. His favorite part about his job at Northwood is the consistency working Monday through Friday, the friends he has made, and helping whenever someone needs help. When he isn't working he enjoys volunteering at the local J-House Youth Center, a local group that reaches middle school and high school students in Union County sharing the love and hope of Jesus. When Mason was in High School he spent a large amount of time at the J House, so he uses most of his spare time volunteering in hopes of impacting local youth the way it impacted his own. He enjoys watching Baseball and Football, but prefers to play Baseball when he finds spare time. His main goal at Northwood is to someday be promoted as a manager and to continue to give it his all no matter what. When talking to his coworkers they think that someday this will become a reality because of his knowledge, dedication and willingness to help whenever needed.

It's safe to say that Aubree, Juvi and Mason are great examples as to what an employer looks for when trying to find a dedicated person that's willing to give 100% each and ever day, their character and personality, and their attendance.

Submitted by Colby Lankford – District Sales Manager Northwest and Alberta

Upcoming Events

	Northwood	
Rep		
Spokane Mall RV Show	May 19 th – 22 nd	Spokane Valley, WA Colby Lankford
Overland Expo	May 19 th – 22 nd	Flagstaff, AZ Scott Richgruber

